



# Economic Health and Development

Budget Presentation  
November 21, 2023



# Presentation Overview

- 1) Budget Process Recap and Next Steps
- 2) Economic Health and Development
  - Community Development
  - Economic Development Fund
  - Marketing and Promotion Fund
  - Housing Authority Fund
- 3) All Funds Overview



# Budget Process Recap and Next Steps

- **Budget Timeline**
  - **September Workshop**
    - Overview of City Manager's Recommended Budget to the City Council
  - **October 17, 2023, Meeting**
    - Overview of Capital Projects and Infrastructure
    - Core Services Overview



# Budget Process Recap and Next Steps

- **Budget Timeline**
  - **October Workshop**
    - Outside Agency Funding Requests and Misc. Items
  - **November 7, 2023**
    - Quality of Place and Community Wellness
    - Personnel and Employee Retention



# Budget Process Recap and Next Steps

- **Budget Timeline**
  - **November 21, 2023**
    - Public Hearing – Budget Overview
    - Economic Health and Development
  - **November Workshop**
    - Final check in with City Council.



# Budget Process Recap and Next Steps

## “Normal Budget Process”

- **December 5, 2023, Meeting**

- Budget Adoption Includes Four Steps:
  1. Approve Fees and Charges for 2024
  2. Adopt Budget for Fiscal Year 2024
  3. Appropriate Money for the 2024 Budget
  4. Set Mill Levy



# Budget Process Recap and Next Steps

## Potential Budget Process

- **Adoption on or:**
  - December 19, 2023
  - Or between January 3, 2024, and January 10, 2024)





# Economic Health and Development





# Community Development

Year in Review Through October 2023:

- What a year!
- 611 Planning Clearances Issued
- 84 - New residential Planning Clearances
  - 10 Multi-family, 62 Single Family, 5 Townhouses, and 7 Mobile Homes.





# Community Development

- Year in Review Through October 2023:
  - Commercial – 14 Remodel Clearances (interior remodels, any investment in existing building, utilities upgrades, etc.)
  - 104 Short-Term Rental Permits







## Community Development

- **Building Inspections Division**
  - 611 Total Planning & Building Permits Issued.
  - Well received from Building Community.
  - \$200,000 in revenues received YTD.

# Community Development

- **Planning and Development Overview**
  - Expenses to decrease 56% compared to 2023 Actuals
    - Due to land acquisition completed in 2023.
    - Property Clean up to increase to \$20,000, from \$4,000.



# Economic Development Fund

- **Budget Highlights**

- Grand Junction Economic Partnership contribution to increase to \$15,000.
- Transfer of \$5,100 to the Housing Authority Fund for any legal expenses/publishing.



# Housing Authority Fund

- **Housing Program Goals**

- To assist the City in attaining its commitment to create 108 affordable units over 3 years.
  - The Fruita Mews project of 50 units counts towards that goal.



# Housing Authority Fund

- **Budget Highlights**

- Legal fees are mostly dependent upon developer reimbursement for projects.
- Housing Authority Budget can be adopted as part of the normal budget process.







# Marketing and Promotion Fund

## Budget Highlights

- FTAC presented at workshop earlier this year on many projects.
- New personnel expenses.
- Funding more special events than ever.



# Marketing and Promotion Fund

- **Budget Highlights**

- Lodging Tax is projected to increase by 14% compared to 2023 Budget but decrease 3% when compared to estimates
- Expenses of \$196,000 are projected to exceed revenues by \$13,000.
- Reprinting the GoFruita Visitor Guide (\$10,000)
- New Software



# Questions?

- **Staff Recommendation –**

- Open Public Hearing, Accept Public Comment, Then Move To:

- CONTINUE THE PUBLIC HEARING ON THE 2024 ANNUAL BUDGET UNTIL THE **DECEMBER 19, 2023**, CITY COUNCIL MEETING



# All Funds Overview



# Budget Snapshot

- All Funds

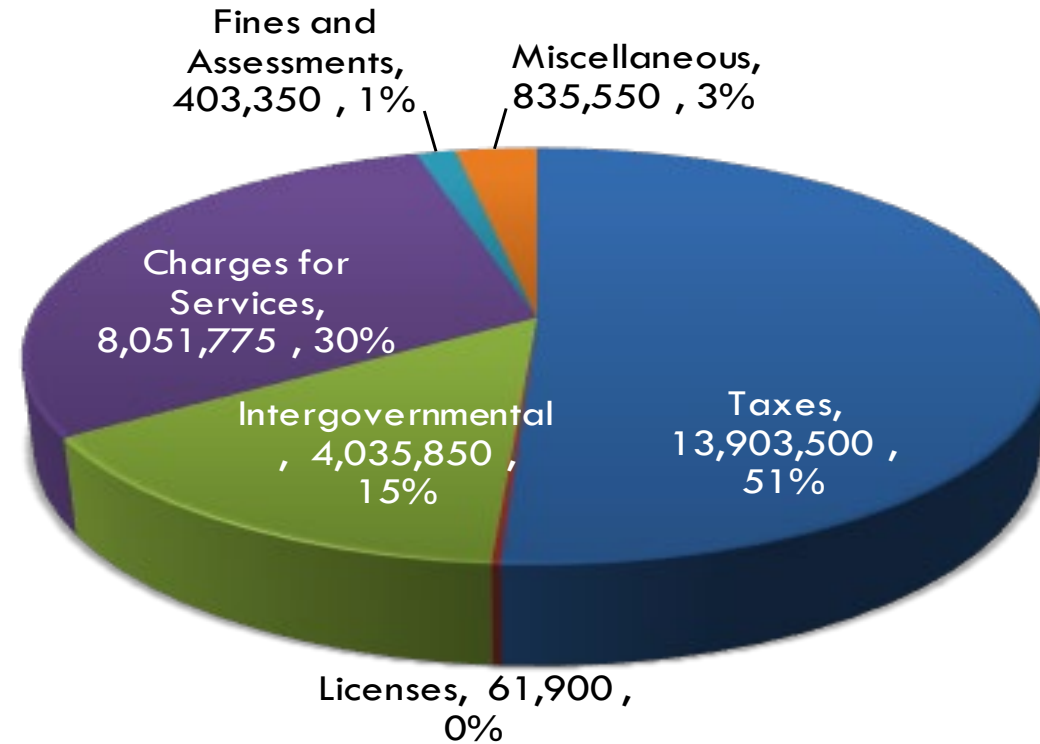
- **Expenses** - \$33.8 million (excluding transfers).
  - Increase of 12% compared to prior year budget.
- **Revenues** - \$27.3 million
  - Decrease of less than 1% from prior year budget.
- Use of Funds - \$6.5 million
  - All on capital projects/equipment.
    - This has changed slightly from first presentation – due to changes outlined in the packet.



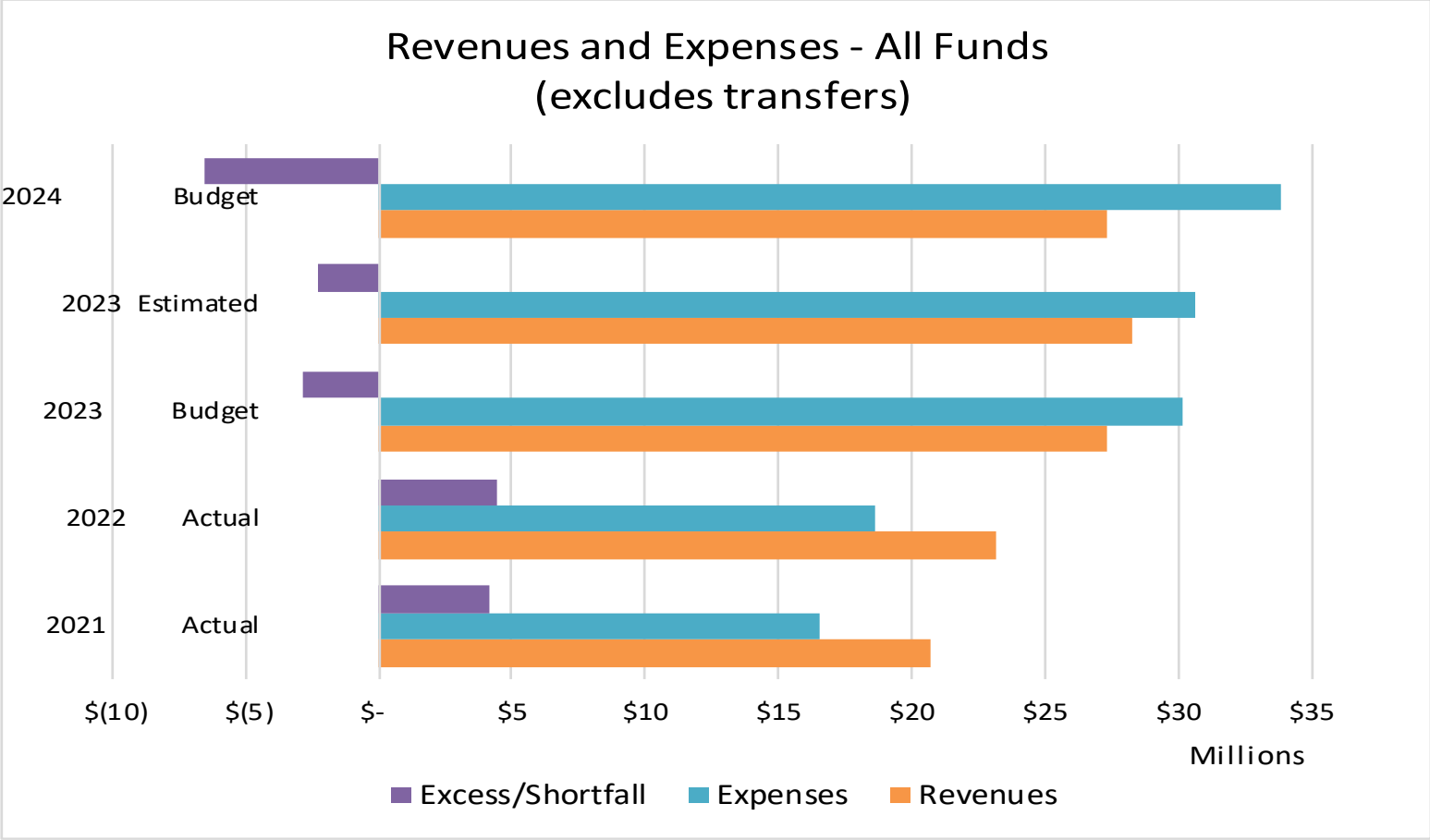
# 2024 Revenues

## 2024 Revenues - \$27.3 million

Excludes Other Financing Sources and Transfers from Other Funds



# Revenues and Expenses – All Funds



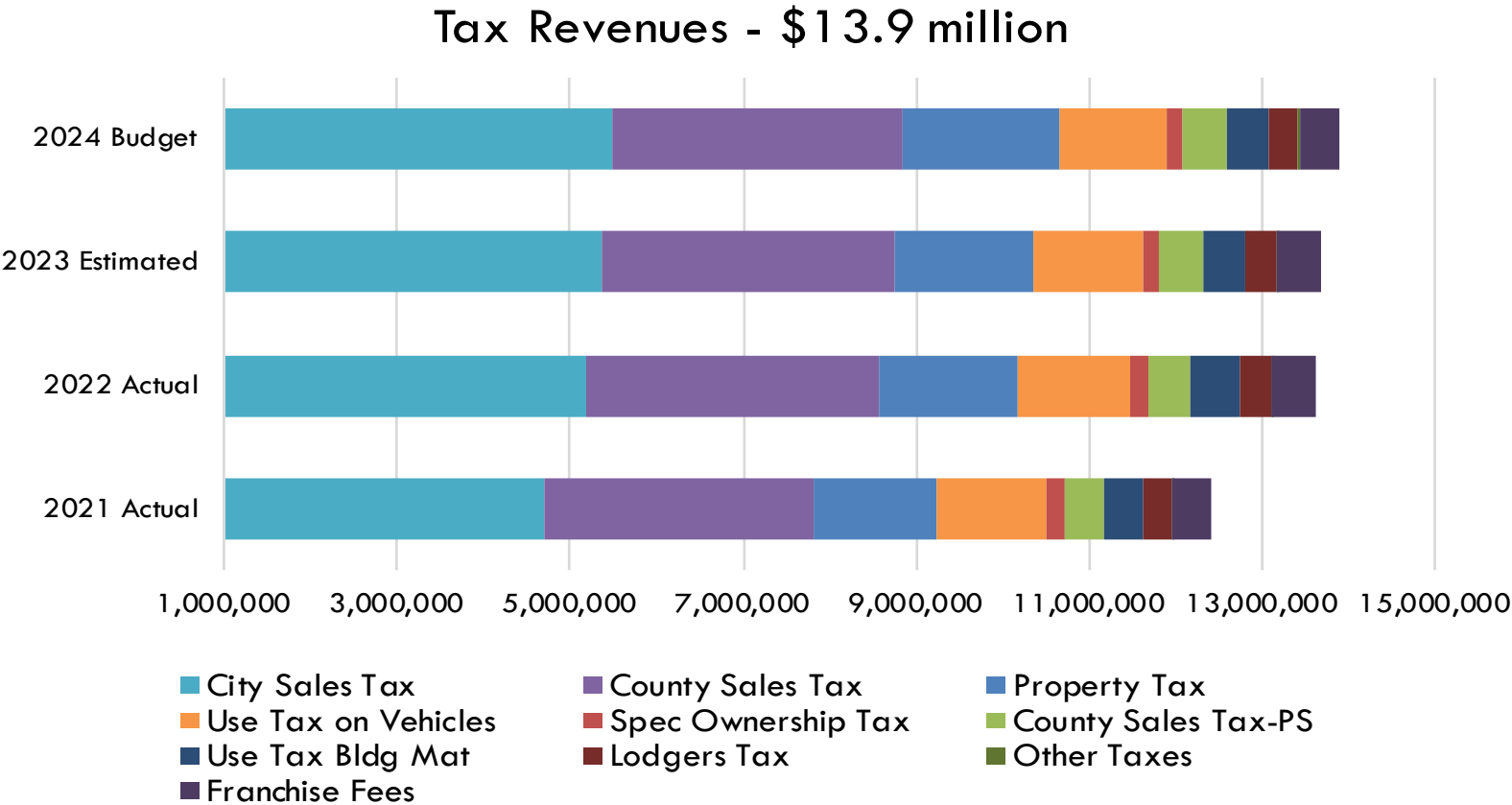
# 2024 Revenues

## Tax Revenues

- Revenues of \$13.9 Million.
- Increase of 8% from 2023 Budget.
- Increase 2% from the 2023 estimated revenues.



# 2024 Revenues – Tax Revenues







# 2024 Revenues

## Intergovernmental Revenue

- \$4 Million
  - Budgeted to decrease by 37% from 2023 Budget due to completion of capital projects. \$2.7 Million in Grants

# 2024 Revenues

## Intergovernmental Revenue

Grant Program	Purpose	Amount
America Rescue Plan	Downtown Improvements	150,000
America Rescue Plan	Broadband Middle-Mile	100,000
America Rescue Plan	Kingsview Lift Station Replacement	260,000
CDOT Grant	Hwy 340 Trail Design	160,000
CDOT Grant	S. Mesa Street	1,736,000
Energy Impact Grant	Broadband Middle-Mile	97,500
Energy Impact Grant	Downtown Sewer Improvements	500,000
Federal Mineral Lease Grant	16 Road Rail Crossing	50,000
Mesa County Grant	Maple Street Bridge Replacement	225,000
<b>Total Grants</b>		<b>3,278,500</b>





2024  
Revenues

## Charges for Services

- **\$8.1 Million**
- Increase 5% from the 2023 estimated revenue
- **Sewer Rate**
  - 3% increase – from \$51 to \$52.55





## 2024 Revenues

- **Charges for Services**
  - **Trash Rate**
    - 9% increase – from \$17.70 to \$18.90
  - **Fruita Community Center**
    - \$1 increase.

# 2024 Revenues

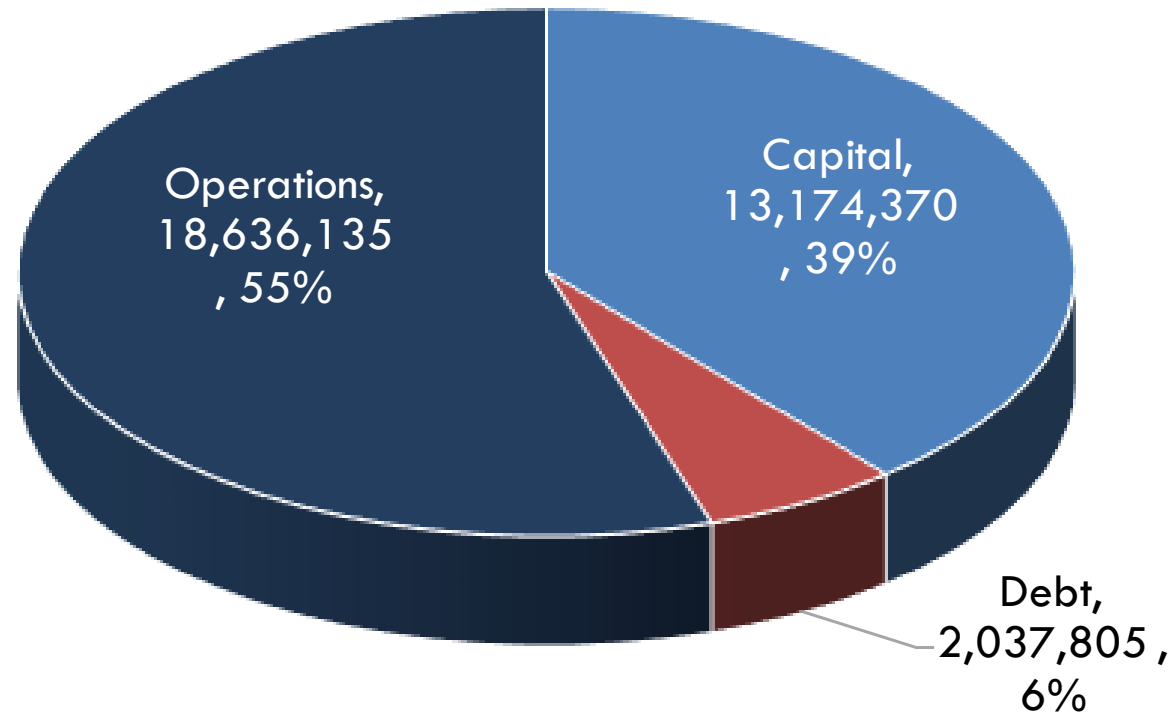
## • Misc. Revenues

- Licenses - \$61,900
- Fines, Assessments - \$403,350
- Misc. – \$835,550
  - Interest Earnings
  - Increase of 160% in 2024 but decrease 15% compared to estimated revenues due to anticipated reductions in interest earnings.

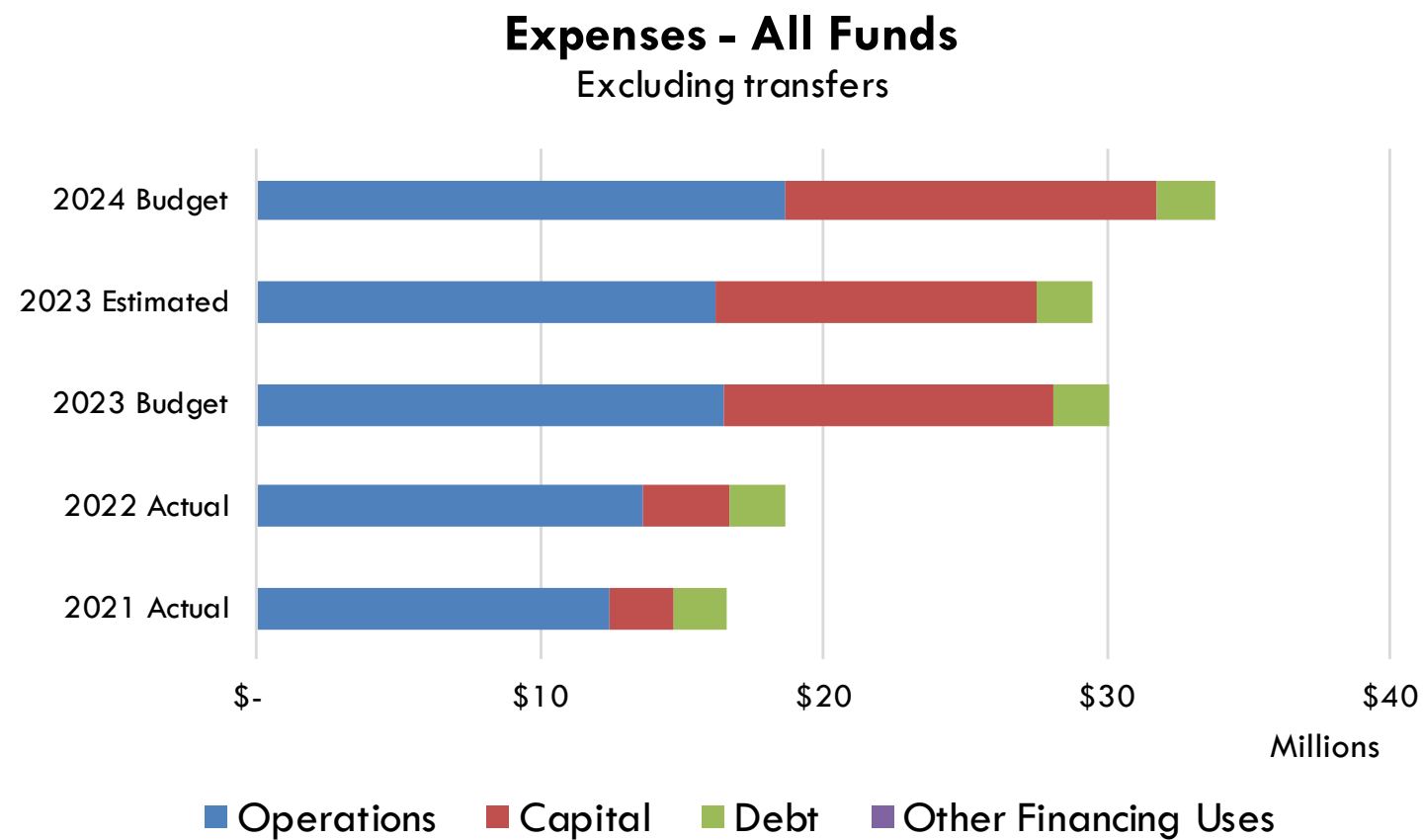


# 2024 Expenses – All Funds

## 2024 Expenses - Excluding Transfers

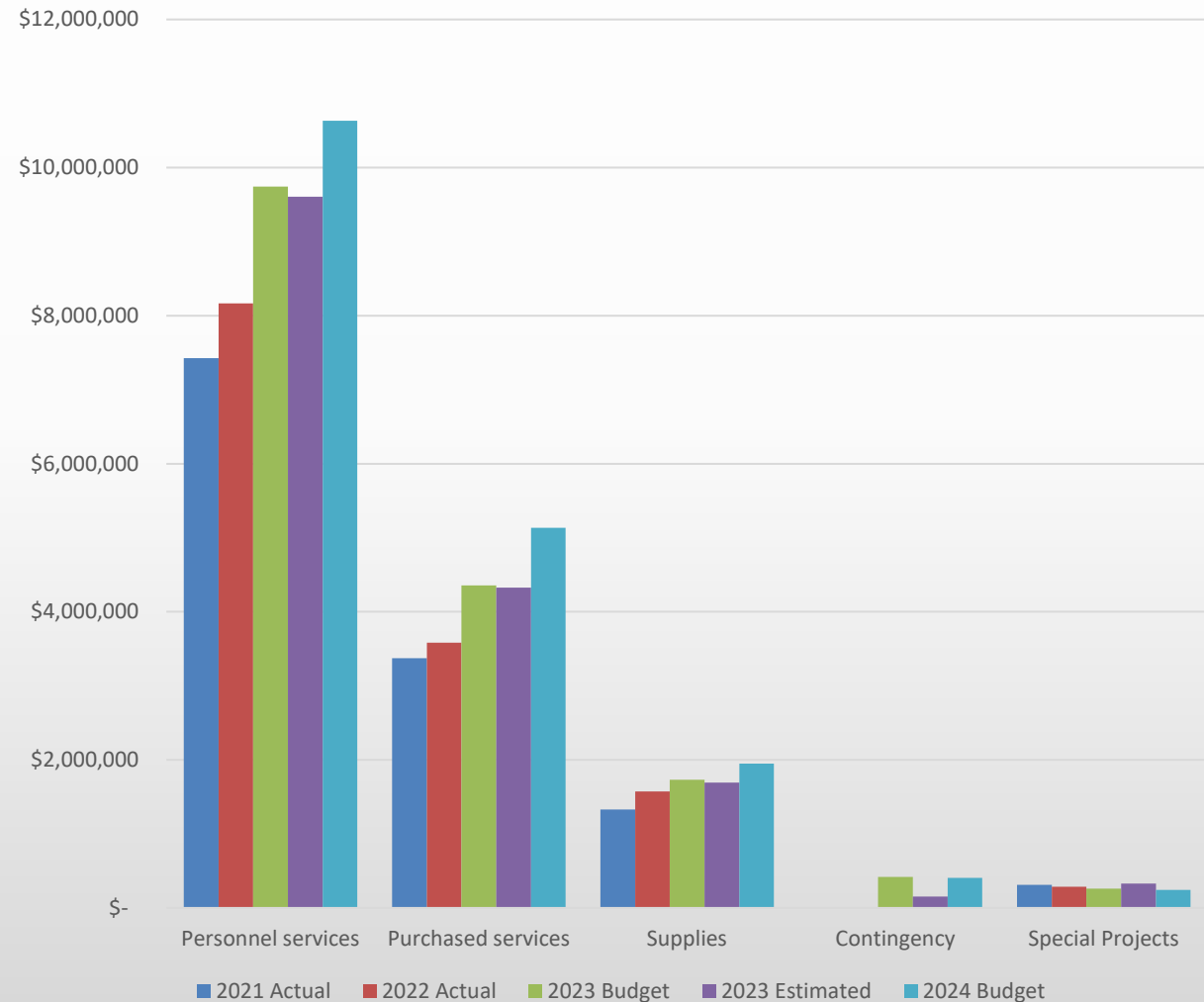


# 2024 Expenses – All Funds



# 2024 Expenses

- Operating Expenses
  - **\$18.4 Million**
    - Increase 11% over 2023 Budget.
    - Increase of 14% over 2023 estimated actuals





# 2024 Expenses

- **Operating Expenses**
  - Personnel - \$10.6 Million
  - Salary, Benefits, Fringe Benefits
  - Purchased Services - \$5.1 Million
  - Professional services.



# 2024 Expenses

- **Operating Expenses**

- Supplies - \$1.9 Million
  - Tools and equipment, electrical and gas services, etc.
- Special Projects - \$287,900
  - Transportation/Bus Services, Fireworks Display, downtown artwork, non-recurring expenses.
- Contingency - \$405,250





# 2024 Expenses

- **Capital Expenses – \$13.2 Million**

- Capital Equipment - \$1.2 million
- Capital Projects – \$12 Million



# 2024 Capital Expenses

CAPITAL EQUIPMENT			
Description			Budgeted Amount
Mobile Equipment			
CERF	110	Patrol Car	55,000
CERF	110	F150 4x4 - Public Works	50,000
CERF	110	Crack Sealer	120,000
NEW	110	Administrative SUV	45,000
New	110	Backhoe	120,000
New	110	Public Works Grinder	35,500
Subtotal Mobile Equipment			425,500
Computer Equipment			
	110	Annual Computer Equipment - General Fund	35,000
	110	Computer Equipment - Police Department	13,500
	212	Computer Equipment - Wastewater	4,000
Subtotal Computer Equipment			52,500
Furniture and Equipment			
	110	Office Equipment - Police Department	9,000
	110	Tasers (3)	3,000
	110	Firedoor Replacements	23,500
	110	Mountain Water Meters	4,500
	110	Sidewalk Replacements	100,000
	110	Soccer Goal Replacements	2,500
	110	MTHC Costume Replacement	10,000
	110	Irrigation Filter Replacements/Upgrades	65,000
	127	Aquatics Replacements	125,000
	127	Fitness Equipment	60,000
	127	Building maintenance equipment	15,000
	211	Irrigation Trash Cleaners	12,200
	212	Air Monitors for Collection Lines	22,000
	212	Oxidation Ditch Meter Replacement	37,250
	212	Gas Detection Meter for Headworks Building	3,350
	212	Variable Frequency Drivers (VFD) Replacements	206,000
	220	Fleet Equipment Replacements	16,700
Subtotal Furniture and Equipment			715,000
TOTAL CAPITAL EQUIPMENT			\$1,193,000

CAPITAL PROJECTS		
Capital Projects		Budgeted Amount
127	Office Expansion Upgrades	700,000
130	Downtown Restroom	350,000
130	Broadband Middle-Mile Connection	197,500
130	Sidewalk Safety Improvement - Pabor Ave	50,000
130	Mesa Street Improvements	2,045,000
130	Overlay Program	560,000
130	Business Park - 16 Road Crossing	388,870
130	Maple Street Bridge Design*	225,000
130	19 Road Construction	6,000,000
130	General Building Improvements	90,000
130	Hwy 340 Underpass Trail Design*	250,000
130	Snooks Bottom Vault Toilet Installation	100,000
212	Liftstation Replacement - Kingsview Lift Station	260,000
212	S. Mesa Street Sewer Line Replacement	240,000
212	Downtown Service Area Sewer Replacements	1,000,000
TOTAL CAPITAL PROJECTS		\$12,456,370
TOTAL CAPITAL*		\$13,649,370

\*Includes \$475,000 in engineering and design services

# Summary of Available Funds

## SUMMARY OF FUNDS AVAILABLE - 2024 BUDGET

	Estimated Beg Funds Available	Revenues	Expenditures	Change in Available Funds	Ending Funds Available	Capital
<b>Governmental Fund Types</b>						
General	\$16,443,627	\$ 13,013,025	\$ 19,478,530	\$ (6,465,505)	\$ 9,978,122	\$ 691,500
Conservation Trust	308,080	176,000	100,000	76,000	384,080	-
Economic Dev	263,003	114,000	20,100	93,900	356,903	-
Marketing	290,630	183,000	196,000	(13,000)	277,630	-
Public Places	79,815	57,000	55,000	2,000	81,815	-
Community Center	3,636,195	3,926,500	4,330,900	(404,400)	3,231,795	900,000
Housing Authority	-	55,100	55,100	-	-	-
Capital Projects	-	10,227,770	10,256,370	(28,600)	(28,600)	10,361,370
Debt Service	748,200	748,200	748,200	-	748,200	-
Subtotal	<b>\$ 21,769,550</b>	<b>\$ 28,500,595</b>	<b>\$ 35,240,200</b>	<b>\$ (6,739,605)</b>	<b>\$ 15,029,945</b>	<b>\$ 11,952,870</b>
<b>Enterprise &amp; Internal Service Funds</b>						
Devils Canyon	\$ 195,529	\$ -	\$ -	\$ -	\$ 195,529	\$ -
Irrigation Water	224,311	136,550	136,550	-	224,311	12,200
Sewer	7,517,664	5,368,500	5,185,280	183,220	7,700,884	1,772,600
Trash	184,568	1,175,000	1,175,000	-	184,568	-
Fleet Maintenance	14,781	448,275	448,275	-	14,781	16,700
Subtotal	8,136,853	\$ 7,128,325	\$ 6,945,105	\$ 183,220	\$ 8,320,073	\$1,801,500
<b>Total - All Fund Types</b>	<b>\$ 29,906,403</b>	<b>\$ 35,628,920</b>	<b>\$ 42,185,305</b>	<b>\$ (6,556,385.00)</b>	<b>\$ 23,350,018</b>	<b>\$13,754,370</b>







# Questions?

